

SEASONS GREETINGS

This time of year marks a season of joy, reflection, celebration and connection. It's an opportunity to pause and appreciate the relationships we've built over the year for both personal and business. We would like to take the time to acknowledge our appreciation for all our wonderful clients throughout the past year. We are grateful for your trust and that you have chosen our agency to represent you in one of the most important transactions you can make in life.

Warmest of wishes from the team at Roger Loughnan Real Estate, we hope you have a joyful holiday season and wishing you all a fantastic year ahead.



As the year draws to an end, we start to look towards what we could expect for the property market in the coming year. The Hinterland continues to be a sought-after destination for life stylers and at this stage we don't have an oversupply of properties for sale, so we continue to have strong demand depending on the price range.

Property listings under \$1 million are very buoyant and we are achieving most sales within 20 days. The main selling range is between \$1.1 million and \$1.5 million, and we are achieving steady sales in this price range with many happening within a 30-45 day period.

Hopefully, the New Year brings some relief with interest rate reductions which will stimulate the market further and bring more confidence for Buyers. As soon as we start to see the cuts in interest rates, this should fuel the market, and we should see more investors becoming active again.

Thankfully, the Hinterland forms part of Southeast Queensland where there continues to be a steady rise in population growth. There is now a perception that this area, once seen as just a wonderful holiday spot, is a very desirable place to live, work and play.

If you are looking for a home in this beautiful area, call our office and let us know how we can help with all your real estate requirements.

TESTIMONIALS VERY HAPPY

After many years I decided to sell my family home of 35 years. I have known Roger for many years. Roger, Monica and the staff at RLRE handled everything relating to the sale. Highly recommend them to anyone considering purchasing or selling a property.

Thank you all for your expertise, experience, knowledge and professionalism.

Verified by RateMyAgent

Review by G Chiswell (Vendor) -

3 Cirrus Place, Flaxton - 4 Oct 2024

